



Biography

Sara Rubin

Sara joined The Ohio State University in June 2013 as Vice President for Principal Gifts. In 2018, she was named Vice President for Development.

Prior to joining the University, she served for two years as Assistant Dean for Development and Alumni Relations at New York University School of Law, where she focused on fundraising from alumni and friends. Prior to her tenure at NYU, Sara was the Assistant Vice President at Cornell University with oversight of fundraising activities in the Cornell libraries, athletics, the Johnson Museum, and student and academic services, as well as development services including donor relations and stewardship, prospect management, research, and special events.

Sara launched her career at Johns Hopkins University where she rose to Senior Director of Development and Alumni Relations. She directed the collaborative process to build recommendations and was responsible for the implementation of the division's strategic plan. She enhanced the approach to prospect management and served as a strategist and consultant. She directed fundraising, cultivation, solicitation and stewardship activities for campaigns, and managed staff operations.

In her role at Ohio State, Sara provides leadership and management of all development efforts taking place in all academic and non-academic units across campus, excluding the medical and health sciences. She provides key focus and strategic advice for advancing a highly successful development program and oversees Ohio State's multi-year fundraising campaign. Sara serves in a consultative fundraising role to senior leadership across units.